Request for Proposal #409-13-100

SET-ASIDE FOR "CERTIFIED" SMALL BUSINESSES

SOFTWARE DEVELOPMENT AND PROGRAMMING SERVICES

September 25, 2012



REQUEST FOR PROPOSAL <u>SET-ASIDE FOR "CERTIFIED" SMALL BUSINESSES</u> DMME RFP # RFP409-13-100

Issue Date: September 25, 2012

Title: Software Development and Programming Services

Issuing Agency: Commonwealth of Virginia

Department of Mines, Minerals and Energy Office of Management Information Systems

3405 Mountain Empire Road

PO Drawer 900

Big Stone Gap, VA 24219

Period of Contract: From date of award through completion

<u>Sealed Proposals</u> will be received until <u>3:00 p.m. on October 24. 2012</u> for furnishing the services described herein. Proposals shall be opened at 2:00 p.m. on October 25, 2012 at the Department of Mines, Minerals and Energy's Buchanan-Smith Building located at 3405 Mountain Empire Road on the campus of Mountain Empire Community College in Big Stone Gap, Virginia.

IF PROPOSALS ARE MAILED, SEND DIRECTLY TO THE ISSUING AGENCY SHOWN ABOVE. IF PROPOSALS ARE HAND DELIVERED, DELIVER TO: 3405 Mountain Empire Rd, Big Stone Gap, VA 24219.

All Inquiries Regarding this Request for Proposal Should Be Directed To: David Sanders, Information Technology Manager, Ph. 276-523-8130 or Fax: 276-523-8153.

MANDATORY PRE-PREPOSAL CONFERENCE: A mandatory pre-proposal conference shall be held on <u>October 9. 2012 @ 10:00 a.m.</u> in Conference Room 211, located in Buchanan-Smith Building, 3405 Mountain Empire Rd on the Mountain Empire Community College Campus, Big Stone Gap, VA, 24219.

Bring a copy of this solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

In compliance with this Proposal and to all the conditions imposed herein, the undersigned offers and agrees to furnish the goods/services in accordance with the attached signed proposal or as mutually agreed upon by subsequent negotiation.

Name of Firm:	
Address of Firm:	
By:(Signature)	
Name:(Please Print)	
Title:	Fax:
DATE:	
eVA Registration No.:	
SCC Identification No :	(if applicable)

Note: This public body does not discriminate against faith-based organizations in accordance with the Code of	
Virginia, § 2.2-4300-or against a bidder because of race, religion, color, sex, national origin, age, disability, or a	ny
other basis prohibited by state law relating to discrimination in employment.	

SMALL, WOMAN OR MINORITY OWNED BUSINESS: _YES; _NO; IF YES: _SMALL _ WOMAN _ MINORITY If NO, proposal will be disqualified. All offerors must be registered with the Department of Minority Business Enterprises and certified as a Small Business to qualify for proposal submittal.

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I. PURPOSE

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals from qualified sources to establish a contract for software development and programming services for webbased electronic permit applications for the Department of Mines Minerals and Energy (DMME) an agency of the Commonwealth of Virginia.

II. BACKGROUND

DMME is a state regulatory agency with offices located in Big Stone Gap, Virginia. The Division of Mined Land Reclamation (DMLR) has used an in-house developed permit application software system for the past12 years. This system is required for submitting all Permit Applications and associated documentation for coal mine operations. The process for an original permit or revisions to existing permits uses a process of providing the client with a current copy of their permit information and allowing them to make needed changes or additions. This information is then compressed into a zip file format and submitted to DMLR for review. The review process may require several re-submittals of revised or additional data by the applicant for review and change before final approval by DMLR officials.

DMLR has received a \$50,000 federal grant to convert its current application process to a web-based submission and review process. The existing application process has 154 questions and uses a large number of attachments to respond to these questions. In the past DMME has allowed attachments to be **any file type and vary in size**. The DMLR.mdb (Microsoft Access data base) and all attachments are zipped and sent to DMLR officials for an in-house review.

The DMLR process includes updates to a Microsoft SQL database, Work Flow using email notification, and storage of all attachments on DMME file servers. The Internet-based content delivery and data collection management system needs to be modeled using current web technologies and comply with all state and agency standards.

The current DMME eForms site has several web-based forms that industry and this agency use for somewhat similar processes.

III. STATEMENT OF NEEDS

DMME desires to contract with a software development or programming company to provide software development and programming services to provide design, development, and implementation of web services, and connectors for the DMLR Electronic Permitting project. All work shall be done in collaboration with a DMME software developer/engineer and the principals (end users) involved in the end product for this project. The principals shall have final approval authority. Collaboration will include on-site meetings during development and testing phases. Development and testing will be carried out and completed using DMME provided office space, computer hardware, and test data for programming. Arrangements shall be made to do as much work on site at DMME's facility as possible. The Offeror shall provide a functional testing and implementation schedule. The Offeror shall include a projected work plan indicating work schedules and locations of developers/analyst. Schedules and locations must be approved by DMME.

The contractor shall describe their ability to provide the needed services and shall include at a minimum the following information:

A. GENERAL:

- 1. Provide evidence of demonstrated experience by a portfolio to include samples of similar software development work produced for other clients. This evidence may be in the form of design specifications, or electronic form (web sites, web services, etc.).
- 2. Provide a statement of the project approach to include the process by which contractor will work with the DMME staff to produce the design, development, and implementation of web services, and connectors.
- 3. Submit resumes of project team members, including any sub-contractors, which include experience with similar projects, qualifications, special expertise, and number of years with contractor's company.

B. IMPLEMENTATION:

- 1. Provide statement of total project costs along with projected costs based on a proposed hourly rate, including project management.
- 2. Provide the earliest start date available following the award of this contract.
- 3. Provide an implementation plan with key dates and deliverables including:
 - a. Identification of tasks to be performed;
 - b. Timeframes to complete performance of the identified tasks
 - c. Identification of any tasks to be performed by DMME staff.

C. TECHNICAL:

The project listed below shall be awarded to one offeror. Please provide descriptions for each of the following project items:

- 1. Describe ability to assist in the design and implementation web based form modeled from the current DMLR eForms center screens.
- 2. Describe ability to design and implement conversion from VB6 DMLR EP application.
 - a. Data entry forms
 - a. SQL server stored procedures
 - b. Specific business logic
 - b. Verify report of required items
 - c. Printable version of form
 - d. Compare utility to help identify changes

D. GUIDELINES:

- 1. DMLR eForms is currently being developed using Microsoft Visual Studio 2008 VB code. Additions to the core project must be developed in Visual Studio 2008 VB.
- 2. All code must be reasonably commented and documented. Comments should follow the guidelines for Visual Studio projects.

3. All code developed for direct inclusion is the property of DMME

E. OWNESHIP OF FINAL PRODUCT(S)

DMME shall own any developed software. The vendor(s) shall not have any claims to the software. All source code shall be delivered to DMME, as well as related materials used to build, compile or use the software.

DMME shall own all data, information and other work arising directly from Contractor's performance hereunder. Any works of authorship developed in the course of performance under this Agreement shall be deemed works-for-hire under federal copyright law and all ownership rights to such copyrightable works shall be the property of DMME. Should any works of authorship not constitute works-for-hire under federal copyright law, Contractor hereby grants, transfers, assigns and conveys to DMME and its successors and assigns, Contractor's entire right, title, and interest in and to such works or any part thereof.

IV. PROPOSAL PREPARATION AND SUBMISSION

A. GENERAL REQUIREMENTS:

 RFP Response: In order to be considered for selection, offerors must submit a complete response to this RFP. One (1) original and four (4) copies of each proposal must be submitted to Virginia Department of Mines Minerals and Energy. No other distribution of the proposal shall be made by the offeror.

To ensure timely and adequate consideration of your proposal, offerors are to limit contact, whether verbal or written, pertaining to this RFP to the Department of Mines Minerals and Energy – Office of Management Information Systems (OMIS) for the duration of this Proposal process. Failure to do so may jeopardize further consideration of Offeror's proposal.

2. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the offeror. All information requested should be submitted. Failure to submit all information requested may result in the purchasing agency requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the purchasing agency and declared non-responsive. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- c. Each copy of the proposal should be bound or contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.
- d. Proposals should be organized in the order in which the requirements are presented in

the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, sub-letter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and sub-letter should be repeated at the top of the next page. The proposal should contain a table of contents which cross-references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.

- e. As used in this RFP, the terms "must", "shall", "should" and "may" identify the criticality of requirements. "Must" and "shall" identify requirements whose absence will have a major negative impact on the suitability of the proposed solution. Items labeled as "should" or "may" are highly desirable, although their absence will not have a large impact and would be useful, but are not necessary. Depending on the overall response to the RFP, some individual "must" and "shall" items may not be fully satisfied, but it is the intent to satisfy most, if not all, "must" and "shall" requirements. The inability of an Offeror to satisfy a "must" or "shall" requirement does not automatically remove that Offeror from consideration; however, it may seriously affect the overall rating of the Offerors' proposal.
- f. Proposals shall be submitted inclusive of the detailed description of each item specified. A company cover sheet may be placed over the DMME cover sheet for distinction of your proposal. Each copy of the proposal may be fastened by staples, bulldog/binder clips or similar means and contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.
- g. Ownership of all data, materials, and documentation originated and prepared for the State pursuant to the RFP shall belong exclusively to the State and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal.
- 3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal and provide a physical sample of the blind specified to DMME. This provides an opportunity for the offeror to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. DMME will schedule the time and location of these presentations if applicable. Oral presentations are an option of DMME and may or may not be conducted.

B. SPECIFIC REQUIREMENTS:

Proposals should be as thorough and detailed as possible, allowing DMME to properly evaluate each offeror's capabilities in providing the required goods and services. Offerors are required to submit the following items as a complete proposal:

- 1. Return RFP cover sheet and all addenda acknowledgments, if any, signed and filled out as required.
- 2. Offeror Data Sheet, included as Attachment A to the RFP, and other specific items or data requested in the RFP.
- 3. A written narrative statement to include:
 - a. Experience in providing the services described herein.
 - b. Names, qualifications and experience of personnel to be assigned to the project.
 - c. Resumes of staff to be assigned to the project.
- 4. Specific plans for providing the proposed services including:
 - a. List of proposed approach to providing service including a proposed work plan. b. What, when and how services will be performed.
 - c. Time frame for implementation/completion.
- 5. Proposed Cost

V. EVALUATION and AWARD CRITERIA

A. EVALUATION CRITERIA:

Proposals shall be evaluated by DMME using the following criteria:

Criteria	<u>Points</u>
1. Qualifications and experience of Offerer in providing the services.	35
2. Specific plans or methodology to be used to perform the services.	35
3. Delivery Timeframe.	20
4. Cost.	10
TOTAL POINTS	100

B. AWARD:

AWARD TO AN OFFEROR: Selection shall be made of one offeror deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposals, including price, if so stated in Request Proposals. Negotiations shall be conducted with the offerors so selected. Price shall be considered, but shall not be the sole determining factor. After negotiations have been conducted with each offeror so selected, the agency shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. The Commonwealth may cancel this Request for Proposals or reject proposals at any time prior to an award, and is not required to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous (Code of Virginia, § 2.2-4359D). Should the Commonwealth determine in writing and in its sole discretion that only one offeror is fully qualified, or that one offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the contractor's proposal as negotiated.

VI. GENERAL TERMS AND CONDITIONS

- A. **PURCHASING MANUAL:** This solicitation is subject to the provisions of the Commonwealth of Virginia *Vendors Manual* and any changes or revisions thereto, which are hereby incorporated into this contract in their entirety. The procedure for filing contractual claims is in section 7.19 of the *Vendors Manual*. A copy of the manual is normally available for review at the purchasing office and is accessible on the Internet at www.dgs.state.va.us/dps under "Manuals."
- B. **APPLICABLE LAWS AND COURTS:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The agency and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using Alternative Dispute Resolution (ADR) procedures (*Code of Virginia*, § 2.2-4366). ADR procedures are described in Chapter 9 of the *Vendors Manual*. The contractor shall comply with all applicable federal, state and local laws, rules and regulations.
- C. **ANTI-DISCRIMINATION:** By submitting their (bids/proposals), (bidders/offerors) certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 2.2-4311 of the *Virginia Public Procurement Act (VPPA)*. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1E).

In every contract over \$10,000 the provisions in 1. and 2. below apply:

- 1. During the performance of this contract, the contractor agrees as follows:
 - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
 - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
- 2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- D. ETHICS IN PUBLIC CONTRACTING: By submitting their (bids/proposals), bidders/offerors) certify that their (bids/proposals) are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other (bidder/offeror), supplier, manufacturer or subcontractor in connection with their (bid/proposal), and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
- E. **IMMIGRATION REFORM AND CONTROL ACT OF 1986:** By submitting their (bids/proposals), (bidders/offerors) certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.
- F. **DEBARMENT STATUS:** By submitting their (bids/proposals), (bidders/offerors) certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
- G. **ANTITRUST:** By entering into a contract, the contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.
- H. MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS FOR RFPs:

Failure to submit a proposal on the official state form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

I. **CLARIFICATION OF TERMS:** If any prospective (bidder/offeror) has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.

J. PAYMENT:

1. To Prime Contractor:

- a. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- c. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price, regardless of which public agency is being billed.
- d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- e. **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).

2. To Subcontractors:

- a. A contractor awarded a contract under this solicitation is hereby obligated:
 - (1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
 - (2) To notify the agency and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
- b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the

Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

- 3. Each prime contractor who wins an award in which provision of a SWAM procurement plan is a condition to the award, shall deliver to the contracting agency or institution, on or before request for final payment, evidence and certification of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the SWAM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency or institution, or other appropriate penalties may be assessed in lieu of withholding such payment.
- K. PRECEDENCE OF TERMS: The following General Terms and Conditions VENDORS MANUAL, APPLICABLE LAWS AND COURTS, ANTI- DISCRIMINATION, ETHICS IN PUBLIC CONTRACTING, IMMIGRATION REFORM AND CONTROL ACT OF 1986, DEBARMENT STATUS, ANTITRUST, MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS, CLARIFICATION OF TERMS, PAYMENT shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.
- L. QUALIFICATIONS OF (BIDDERS/OFFERORS): The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the services/furnish the goods and the offeror shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. The Commonwealth further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy the Commonwealth that such offeror is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.
- M. **TESTING AND INSPECTION:** The Commonwealth reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
- N. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the contractor in whole or in part without the written consent of the Commonwealth.
- O. **CHANGES TO THE CONTRACT:** Changes can be made to the contract in any of the following ways:
 - 1. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
 - 2. The Purchasing Agency may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt. The contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Purchasing Agency a credit for any savings. Said compensation shall be determined by one of the following methods:
 - a. By mutual agreement between the parties in writing; or

- b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Agency's right to audit the contractor's records and/or to determine the correct number of units independently; or
- c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Agency with all vouchers and records of expenses incurred and savings realized. The Purchasing Agency shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Agency within thirty (30) days from the date of receipt of the written order from the Purchasing Agency. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Vendors Manual. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Agency or with the performance of the contract generally.
- P. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.
- Q. **TAXES:** Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
- R. **USE OF BRAND NAMES:** Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equivalent of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid non-responsive. Unless the offeror clearly indicates in its proposal that the product offered is an equivalent product, such proposal will be considered to offer the brand name product referenced in the solicitation.
- S. TRANSPORTATION AND PACKAGING: By submitting their proposals, all offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order

number, commodity description, and quantity.

T. **INSURANCE:** By signing and submitting a bid or proposal under this solicitation, the bidder or offeror certifies that if awarded the contract, it will have the following insurance coverage at the time the contract is awarded. For construction B-5 contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the *Code of Virginia*. The bidder or offeror further certifies that the contractor and any subcontractors will maintain these insurance coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

MINIMUM INSURANCE COVERAGES AND LIMITS REQUIRED FOR MOST CONTRACTS:

- Workers' Compensation Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the Commonwealth of increases in the number of employees that change their workers' compensation requirements under the *Code of Virginia* during the course of the contract shall be in noncompliance with the contract.
- 2. Employer's Liability \$100,000.
- 3. Commercial General Liability \$1,000,000 per occurrence. Commercial General Liability is to include bodily injury and property damage, personal injury and advertising injury, products and completed operations coverage. The Commonwealth of Virginia must be named as an additional insured and so endorsed on the policy.
- 4. Automobile Liability \$1,000,000 per occurrence.
- U. **ANNOUNCEMENT OF AWARD:** Upon the award or the announcement of the decision to award a contract over \$50,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the DGS/DPS eVA website (www.eva.state.va.us) for a minimum of 10 days.
- V. DRUG-FREE WORKPLACE: During the performance of this contract, the contractor agrees to (i) provide a drugfree workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the B-6 actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

W. **NONDISCRIMINATION OF CONTRACTORS**: A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faithbased organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-

offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

- X. eVA Business-To-Government Vendor Registration: The eVA Internet electronic procurement solution, website portal www.eVA.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. All bidders or offerors must register in eVA; failure to register will result in the bid/proposal being rejected.
 - a. eVA Basic Vendor Registration Service: \$25 Annual Registration Fee plus the appropriate order Transaction Fee specified below. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, electronic bidding, and the ability to research historical procurement data available in the eVA purchase transaction data warehouse.
 - eVA Premium Vendor Registration Service: \$25 Annual Registration Fee plus the appropriate order Transaction Fee specified below. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments.
 - c. For orders issued prior to August 16, 2006, the Vendor Transaction Fee is 1%, capped at a maximum of \$500 per order.
 - d. For orders issued August 16, 2006 and after, the Vendor Transaction Fee is:
 - 1. DMBE-certified Small Businesses: 1%, capped at \$500 per order.
 - 2. Businesses that are not DMBE-certified Small Businesses: 1%, capped at \$1,500 per order.

The eVA transaction fee will be invoiced approximately 30 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes.

- Y. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that the agency shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- Z. SET-ASIDES. This solicitation is set-aside for DMBE-certified small business participation only when designated "SET-ASIDE FOR SMALL BUSINESSES" in the solicitation. Small businesses must be certified by the Virginia Department of Minority Business Enterprise not later than the solicitation due date and time. DMBE-certified women and minority-owned businesses are also considered small businesses when they have received DMBE small business certification.
- AA. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH:** A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact

business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law. Any business entity described above that enters into a contract with a public body pursuant to the Virginia Public Procurement Act shall not allow its existence to lapse or its certification of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.

AB. **BID PRICE CURRENCY:** Unless stated otherwise in the solicitation, bidders/offerors shall stat bid/offer prices in US dollars.

VII. SPECIAL TERMS AND CONDITIONS

D.

<u>DEFINITION - SOFTWARE</u>: As used herein, the terms software, product, or software products shall include all related materials and documentation whether in machine readable or printed form.

- A. <u>AUDIT:</u> The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The Commonwealth of Virginia, its authorized agents, and/or State auditors shall have full access to and the right to examine any of said materials during said period.
- **B.** CANCELLATION OF CONTRACT: DMME reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- **C.** RENEWAL OF CONTRACT: This contract may be renewed by the Commonwealth upon written agreement of both parties for two (2) successive one (1) year periods under the terms and conditions of current contract. Written notice of the agency's intention to renew shall be given approximately ninety (90) days prior to the expiration date.

_ Name
Due Date Time
IFB No./RFP No.
11 2 140.711 140.

IDENTIFICATION OF PROPOSAL ENVELOPE: The signed proposal should be

The envelope should be addressed as directed on Page 1 of the solicitation.

Name of Contract/Purchase Officer or Buyer___

If a proposal not properly identified, the offeror takes the risk that the envelope, if not marked as described above, may be inadvertently opened and the information compromised which may cause the bid or proposal to be disqualified. Bids/proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids/proposals should be placed in the envelope.

E. <u>INDEMNIFICATION:</u>

Contractor agrees to indemnify, defend and hold harmless the Commonwealth of Virginia, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or equity, arising from or caused by the use or any materials, goods, or equipment of any kind or nature furnished by the Contractor/any services of any kind or nature furnished by the Contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the using agency to use the materials, goods, equipment or services in the manner already and permanently described by the Contractor on the materials, goods or equipment delivered. Nothing contained herein shall be deemed an expressed or implied waiver of the sovereign immunity of the commonwealth or its duly authorized representatives, agents or employees.

- F. LATE PROPOSALS: To be considered for selection, bids/proposals must be received by the issuing office by the designated date and hour. The official time used in the receipt of bids/proposals is that time on the automatic time stamp machine in the issuing office. Bids/proposals received in the issuing office after the date and hour designated are automatically non-responsive and will not be considered. The DMME is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, or the intra DMME mail system. It is the sole responsibility of the Bidder/Offeror to ensure that its bid/proposal reaches the issuing office by the designated date and hour.
- G. <u>UNDERSTANDING OF REQUIREMENTS:</u> It is the responsibility of each bidder/offeror to inquire about and clarify any requirements of this solicitation that is not understood. The DMME will not be bound by oral explanations as to the meaning of specifications or language contained in this solicitation. Therefore, all inquiries deemed to be substantive in nature must be in writing and submitted to the responsible buyer in the Procurement Services Office. Bidders/Offerors must ensure that written inquiries reach the buyer at least five (5) days prior to the time set for receipt of bids/offerors proposals.

A copy of all queries and the respective response will be provided in the form of an addendum to all bidders/offerors who have indicated an interest in responding to this solicitation. Your signature on your Bid/Offer certifies that you fully understand all facets of this solicitation. These questions may be sent by Fax to 276-523-8153.

- H. PRIME CONTRACTOR RESPONSIBILITIES: The Contractor shall be responsible for completely supervising and directing the work under this contract and all subcontractors that he may utilize, using his best skill and attention. Subcontractors who perform work under this contract shall be responsible to the prime Contractor. The Contractor agrees that he is as fully responsible for the acts and omissions of his subcontractors and of persons employed by them as he is for the acts and omissions of his own employees.
- I. <u>DMME BUILDING ACCESS</u>. A non-employee badge will be issued for use in the DMME office building. Any contractor working or meeting within the DMME office must display this badge at all times. Loss of this badge must be reported to DMME's Office of General Services.
- J. <u>NONVISUAL ACCESS TO TECHNOLOGY:</u> All information technology which, pursuant to this agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following

nonvisual access standards from the date of purchase or upgrade until the expiration of this agreement:

- (i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;
- (ii) the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the technology interacts:
- (iii) Nonvisual Access Technology shall be integrated into any networks used to share communications among employees, program participants or the public; and
- (iv) the Technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the Code of Virginia.

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any Commonwealth agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with Section 508 of the Rehabilitation Act (29 U.S.C. 794d), as amended. If requested, the Contractor must provide a detailed explanation of how compliance with Section 508 of the Rehabilitation Act is achieved and a validation of concept demonstration. (http://www.section508.gov/). The requirements of this Paragraph along with the Non-Visual Access to Technology Clause shall be construed to achieve full compliance with the Information Technology Access Act, §§2.2-3500 through 2.2-3504 of the Code of Virginia.

- K. WARRANTY AGAINST SHUTDOWN DEVICES: The contractor warrants that the equipment and software provided under the contract shall not contain any lock, counter, CPU reference, virus, worm, or other device capable of halting operations or erasing or altering data or programs. Contractor further warrants that neither it, nor its agents, employees, or subcontractors shall insert any shutdown device following delivery of the equipment and software.
- L. <u>eVA BUSINESS-TO-GOVERNMENT CONTRACTS AND ORDERS</u>: It is anticipated that the contract may result in multiple eVA purchase orders (i.e., one for each delivery requirement) with the eVA transaction fee specified below assessed for each order.

- 1. For orders issued prior to August 16, 2006, the Vendor Transaction Fee is 1%, capped at a maximum of \$500 per order.
- 2. For orders issued August 16, 2006 and after, the Vendor Transaction Fee is:
 - a. DMBE-certified Small Businesses: 1% Capped at \$500 per order
 - b. Businesses that are <u>not</u> DMBE-certified Small Businesses: 1% Capped at \$1,500 per order. The eVA transaction fee will be assessed approximately 30 days after each purchase order is issued. Any adjustments (increases/decreases) will be handled through eVA change orders.

Internet electronic procurement solution, web site portal www.eva.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

If this solicitation is for a term contract, failure to provide an electronic catalog (price list) or index page catalog for items awarded will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eVA.virginia.gov. Contractors should e-mail Catalog or Index Page information to eva-catalog-manager@dgs.virginia.gov.

- M. <u>OWNERSHIP OF INTELLECTUAL PROPERTY</u>: All copyright and patent rights to all papers, reports, forms, materials, creations, or inventions created or developed in the performance of this contract shall become the sole property of the Commonwealth. On request, the contractor shall promptly provide an acknowledgment or assignment in a tangible form satisfactory to the Commonwealth to evidence the Commonwealth's sole ownership of specifically identified intellectual property created or developed in the performance of the contract.
- N. <u>ADVERTISING:</u> In the event a contract is awarded for supplies, equipment, or services resulting from this bid no indication of such sales or services to DMME will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that DMME has purchased or uses any of its products or services, and the contractor shall not include the DMME in any client list in advertising or promotional materials.
- O. <u>WORK SITE DAMAGES:</u> Any damage to existing utilities, equipment or finished surfaces resulting from the performance of this contract shall be repaired to the Commonwealth's satisfaction at the Contractor's expense.
- P. STATE CORPORATION COMMISSION IDENTIFICATION NUMBER: Pursuant to Code of Virginia, §2.2-4311.2 subsection B, a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. Indicate the above information on the SCC form provided (if applicable). Contractor agrees that the process by which compliance with Titles 13.1 or Title 50 is checked during the solicitation stage (including without limitation the SCC form provided, if applicable) is

streamlined and not definitive, and the Commonwealth's use and acceptance of such form, or its acceptance of Contractor's statement describing why the bidder or offeror was not legally required to be authorized to transact business in the Commonwealth, shall not be conclusive of the issue an shall not be relied upon by the Contractor as demonstrating compliance.

VIII. METHOD OF PAYMENT

The contractor will be paid on the basis of invoices submitted in accordance with the RFP and negotiations.

XI. PRICING SCHEDULE

The contractor shall provide ITEMIZED pricing for all products and services indicated in the proposal. Pricing shall include all shipping, inside delivery and installation costs for each item.

X. ATTACHMENTS

Attachment A: Offeror Date Sheet

Attachment B: Sample Standard Contract

Attachment C: State Corporation Commission Form

ATTACHMENT A

OFFEROR DATA SHEET

TO BE COMPLETED BY OFFEROR

1.	QUALIFICATIONS satisfy the contract		s must have the capability	y and capacity in all respects to fully
2.	YEARS IN BUSINE goods and services		of time you have been i	n business providing these types of
	Years	Months		
3.	governmental/educ		y is servicing. Include t	organizations, either commercial or he name and address of the persor
	CLIENT	LENGTH OF SERVICE	ADDRESS	CONTACT PERSON/PHONE #
4.	List full names at administering the c		r and any branch offic	es which may be responsible for
3.	of the Commonweat VIRGINIA, SECTION OF THE PROPERTY OF THE PRO	alth of Virginia who has a DN 2.2-3100 - 3131?	personal interest in this	any member of the firm an employee contract pursuant to the CODE OF

6. Be sure authorized signature appears on front page.

ATTACHMENT B



Contract No._____

DEPARTMENT OF MINES, MINERALS AND ENERGY COMMONWEALTH OF VIRGINIA STANDARD CONTRACT

This contract entered into this day of20, by hereinafter called the "Contractor" and Commonwealth of Virginia,
Department of Mines, Minerals and Energy called the "Purchasing Agency".
WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows: SCOPE OF CONTRACT: The Contractor shall provide the services to the Purchasing Agency as set forth in the Contract Documents. PERIOD OF PERFORMANCE: From through
The contract documents shall consist of: (1) This signed form; (2) The following portions of the Request for Proposals dated: (a) The Statement of Needs, (b) The General Terms and Conditions, (c) The Special Terms and Conditions together with any negotiated modification of those Special Conditions;
(3) The Contractor's Proposal datedand the following negotiate modification to the Proposal, all of which documents are incorporated herein.
IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.
CONTRACTOR: PURCHASING AGENCY:
By: By:
Title: Title:

ATTACHMENT A - DATA SHEET

TO BE COMPLETED BY OFFEROR

1.		OF OFFEROR: Cisfy the contractual re		the capability and capacity in all		
2.	YEARS IN BUSINE types of goods and		gth of time you have	e been in business providing these		
	Years	Months				
3.	agency is servicing	<u>REFERENCES:</u> Indicate below a listing of at least two (2) educational organizations that your agency is servicing. Include the name and address of the person the purchasing agency has your permission to contact.				
	CLIENT	LENGTH OF SERVICE	ADDRESS	CONTACT PERSON/PHONE #		
		-				
4.	List full names and addresses of Offeror and any branch offices which may be responsible for administering the contract.					
5.	Check all attachme	nts included with you	r proposals.			
	() Contractor [Data Sheet				
	() Narrative St	atement				

Be sure authorized signature appears on front page.

STATE CORPORATION COMMISSION FORM

ATTACHMENT C

Virginia State Corporation Commission (SCC) registration information. The bidder:

[]	is a corporation or other business entity with the following SCC identification number: -OR-
[]	is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust -OR-
[]	is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder's out-of-state location) -OR-
[]	is an out-of-state business entity that is including with this bid an opinion of legal counsel—which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 — of the Code of Virginia.
N	OI	TE:
[]	Check here if you have not completed any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids (the Commonwealth reserves the right to determine in its sole discretion whether to allow such waiver): []

SOLE PROPRIETORS AND NON-PROFIT ORGANIZATIONS

ARE <u>NOT REQUIRED</u> TO COMPLETE THIS FORM.